

July 2022

SAP&DC



What's New In Export



Dear SAP&DC Export Clients,

As everyone is enjoying the outdoor events and travels, please remember that I am here to assist you in your international needs.

Registration is now open for the Live BTW2PA event this year. We will be hosting the event on September 15, 2022 at The Casino at Lakemont Park, look below for the registration link.

In this newsletter:

- **BTW2PA, September 15, 2022-Registration is now open!**
- Country Spotlight-UK
- Philaport Announces New Asia Services
- New requirements for timber products to Pakistan
- New!! Consolidated Screening Portal-Free of Charge
- Upcoming Trade Events
- Training

Your International Trade Specialist

#BTW2PA

Southern Alleghenies

Bringing the World to Pennsylvania

September 15, 2022!

The Casino at Lakemont Park, Altoona, PA



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SOUTHERN ALLEGHENIES PLANNING
& DEVELOPMENT COMMISSION

PA **pennsylvania**
DEPARTMENT OF COMMUNITY
& ECONOMIC DEVELOPMENT

[Please click here to register for BTW2PA](#)

Trading with the UK

ONS data shows that since Brexit, though difficulties trading have increased for both imports and exports, few businesses have been prohibited from trading with the UK, or indeed seen lower volumes. In February 2022, fewer than 20% importers have seen reduced volumes or not been able to import, and around 30% of exporters have found the same, down from 35% and 45% respectively in August 2020. This has not meant that trading has been without difficulties, with 70% of companies experiencing

difficulties, especially additional paperwork, changes in transportation costs, and customs duties or levies.

Industries doing well

The majority of UK businesses are experiencing recovery, with many already above pre-pandemic levels. In particular, human health and social work, wholesale and retail, public administration and defense, professional, scientific and technical services and arts, entertainment and recreation are already showing estimates above pre-pandemic levels.

Top Export Opportunities

The UK Government (Great - Great Britain and Northern Ireland 2022) has listed a number of investment opportunities that the UK can benefit from including:

- Aerospace
- AR/VR Biopharmaceuticals Carbon capture and storage Chemicals
- Civil nuclear
- Agritech
- Cyber
- Creative Industries
- Edtech
- Financial services
- Fintech
- Food and drink
- Green shipping
- Green finance and innovation Greener buildings Healthcare and life sciences Hydrogen
- Medtech
- Mineral extraction and refining
- Offshore wind
- Precise medicine
- Real estate
- Retail
- Space
- Sports economy Sustainable infrastructure Technology
- Transition fuels
- Zero emission vehicles

Source: [ATR UK Office](#)

PhilaPort announces new Asia service

Wan Hai Lines Ltd. will directly connect Philadelphia with Vietnam, China and Taiwan

A new, direct, all-water container service with Asia will commence calling PhilaPort's Packer Avenue Marine Terminal (PAMT) in August. [Wan Hai Lines Ltd.](#) has announced its [AA9](#) (Asia America 9) service will depart Asia on July 8 destined for The Port of Philadelphia. This weekly service will call Haiphong, Vietnam; Shekou and Qingdao, China; and Kaohsiung, Taiwan.

Wan Hai has stated that the new call at The Port of Philadelphia "will provide clients with more service options. It will also strengthen Wan Hai Lines' current services to better serve customers' needs."

"Because PAMT does such a great job, we are really looking forward to having a Philly call for an Asian service," noted Christopher Dillon, President of the World Trade Association of Philadelphia. Dillon, whose company Transglobal Foods is a food importer and exporter, emphasized the immense potential for the new service, especially given congestion issues at other ports.

"PhilaPort and the entire Philadelphia Port community are extremely excited about this new service," said Jeff Theobald, Executive Director & CEO of PhilaPort. "Wan Hai, with this new call, rounds out our portfolio of direct ocean carrier services. We now have direct service with the entire world."

New requirement for imports of timber products to Pakistan

Phytosanitary Import Conditions of Log, Log Cabins, Oversize Timber, Timber Products, Cane and Rattan Articles, into Pakistan
(Effective: 14 June 2022)

Import Conditions

The following Import Conditions are applicable to this Import scenario. Department of Plant Protection will assess the suitability of your import against the import conditions.

Import conditions define the biosecurity requirements which must be met for your import. Where import conditions have been developed, they will be listed below.

1. Prior to the importation of goods, a valid import permit issued by the Department of Plant Protection is required.
2. The import permit may be obtained by submitting an import permit application on DPPQ-Form. 18 manually or by online along with prescribed fee and documents to the Department of Plant Protection.
3. Prior to export, all consignments must undergo a verification inspection by the National Plant Protection Organization (NPPO) according to appropriate procedures and be considered free from biosecurity pests / risks.

To demonstrate compliance with this requirement you must present the following on a phytosanitary certificate:

The additional declaration "The consignment was inspected and found free from the brown marmorated stink bug (BMSB).

4. The plant material must be identifiable by a botanical name.

To demonstrate compliance with this requirement you must present the following on Phytosanitary certificate:

The botanical name of the plant material.

5. The goods must be from live healthy trees which are apparently free from plant pests, plant pest damage and decay organisms and diseases.
6. The goods must be clean and free of bark, insects and other biosecurity material prior to arrival in Pakistani territory.
7. Any packaging used with the consignment must be clean and new.
8. Prior to arrival in Pakistan, all consignment must be treated with one of the following treatment methods:
 - (a) Heat treatment to a core temperature of at least 56°C for at least 30 minutes; OR
 - (b) Heat treatment at a minimum temperature of 85°C for no less than 8 hours once the core temperature has been reached; OR
 - (c) Ethylene oxide fumigation under initial minimum vacuum of 50 kilopascals at a rate of 1200g/m³ for 5 hours at 50°C; or 1500g/m³ for 24 hours at 21°C; OR
 - (d) Gamma irradiation treatment at 25 kGy (2.5 Mrad); OR
 - (e) Methyl bromide fumigation at 48 g/m³ for 24 hours at 21 °C or 56 g/m³ for 24 hours at 16 °C – 20.9 °C; or 64 g/m³ for 24 hours at 11 °C-15.9 °C; or 72 g/m³ for 24 hours at 10 °C – 10.9 °C.

For more information on the requirements please [click here](#) and contact your USDA APHIS PPQ inspector.

Source: [Pennsylvania Department of Agriculture](#)

SAP&DC Screening Portal

SAP&DC has recently subscribed to a screening portal, to assist companies from with in our region of Blair, Bedford, Cambria, Fulton, Huntingdon and Somerset with compliance screening for your export needs.

FREE of Charge.

Please contact me, [Joyce Hoffman](#) with any inquiries that you may have.

Upcoming Trade Events

| <u>Trade Show/Mission</u> | <u>Dates</u> | <u>Industry</u> | <u>Location</u> | <u>Contact</u> |
|--|-------------------------------|-----------------------------|---|---------------------------------------|
| Bauma 2022 | October 24-30, 2022 | Mining & Construction | Munich, Germany | Karen Vogelsang from GACC, New York |
| BTW2PA 2022 | September 15, 2022 | Multi Sector | The Casino at Lakemont Park Altoona, PA | Joyce Hoffman |
| Medica 2022 | November 14-17, 2022 | Medical Equipment & Devices | Dusseldorf, Germany | Theresa Brennan, OIBD |
| Trade Mission- Thailand & Vietnam | November 29- December 7, 2022 | Multi Sector | Thailand & Vietnam | Linda Foerster, OIBD |
| Trade Mission- Central America | September 12-16, 2022 | Multi Sector | Costa Rica & Dominican Republic | Zoe Munro, GSGP |

Training

No new training opportunities at this time.

But please let me know any ideas of training webinars, that you would like to see for the winter webinar series.

Training Webinars You May Have Missed?

No worries, view our recorded sessions!

Click on the topic of your choice below to be routed to the recording!

- [USMCA What Has Changed & What Do I Need To Do To Comply](#)
- [Proper Filing of the EEI through ACE/AES & Recent Regulatory Changes](#)
- [Classification Under The US Harmonized Tariff & Schedule B](#)
- [Due-Diligence – Knowing Your Customer, the End Use, User & Destination](#)
- [Understanding ITAR Classification & CJ Filing Requirements](#)
- [Export Controls Under Export Administration Regulations \(EAR\) & Changes Under](#)

Export Control Reform (ECR)

- **Incoterms, Landed Cost, Payment Methods, How do these relate to pricing your Product?**
- **Commercial Documents for Exports**

SAP&DC International Program

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