SAP&DC

PTAC Link

PROCUREMENT TECHNICAL ASSISTANCE CENTER – CONNECTING BUYERS & SUPPLIERS

Progress Through Regional Cooperation In The Alleghenies

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Upcoming Events & Season's Greetings December 2016

Keep your calendars open on February 22, 2017 at 10 AM. We have an opportunity for online training on Wide Area Workflow (WAWF) with the Tobyhanna Army Depot. Any company who uses WAWF will be recommended to attend. We're currently working out details, but keep a watch for email alerts!

The Southern Alleghenies PTAC wishes all of its clients, stakeholders, and friends a happy and warm holiday season! We look forward to serving you in 2017!

Sincerely,

Gloria, Jill, & James

If you have any questions on the above events, or would like to see a course put on, please contact James Gerraughty at jgerraughty@sapdc.org or (814) 949-6528 with your ideas.

Dept. of Defense Wants You To Hack the Pentagon...Repeatedly

By Heather Kuldell

The Defense Department plans to make Hack the Pentagon-style bug bounty challenges available in a new contract vehicle.
The department contracted HackerOne and Synack to create a contract vehicle that allows DOD components and services to launch such competitions to discover and remediate website vulnerabilities.
Though tech companies have long used bug-bounty programs to root out security issues, the Pentagon and the Defense Digital Service experimented with it for the first time in the spring. The numbers of Hack the Pentagon are impressive: 1,400 vetted hackers tested five websites, 138 unique vulnerabilities were found and fixed, and it cost $150,000 with about half going to pay the participants. The department said hiring a contractor for similar efforts would have cost about $1 million.Click for Link to story

Accessed 11/23/2016

New PA Laws Benefit Veterans

Two new laws, passed by the General Assembly and signed by the governor, seek to help veterans start their own businesses or ease their tax burden.
Act 135 of 2016, known as "Startups for Soldiers," will waive state business startup fees for individuals transitioning to the civilian workforce from the United States Armed Forces, including reserve units and the National Guard.

Act 117 of 2016 will eliminate veterans' disability payments from income eligibility under the Property Tax/Rent Rebate Program starting in 2018. This will allow more veterans to qualify for the program, which offers rebates on rent and property taxes for senior citizens and those with permanent disabilities.

GSA to Offer Cloud-Based Contract Writing System Next Year

By Frank Konkel

The General Services Administration will offer a new service to federal agencies next year designed to speed up contract writing. [According to a Blog Post (click here)](#) published this morning, GSA will launch a cloud-based shared service contract-writing system that will "offer federal agencies a turnkey, comprehensive, contract writing and administrative solution." The commercial-off-the-shelf application will offer agencies an incentive to move away from standing up and maintaining their own contract writing systems, and its pay-as-you-go offers scalability and flexibility, according to GSA. In addition, high-volume users are eligible for tiered volume discounts through GSA's buying power.

Accessed 11/23/2016

About Us

The PTAC at SAP&DC is an economic development entity that bridges the gap between supplier and buyer in the government marketplace. The PTAC stands ready to support businesses in the Alleghenies region in their pursuit to secure contracts with local, state and/or federal government agencies nationwide by:

- Identifying niche government markets and specific contract opportunities
- Assisting with bid and proposal preparation
- Preparing the required vendor registrations
- Navigating your company through the requirements and procedures of government contracting
- Enhancing competition by obtaining applicable socio-economic certifications
- Providing guidance to ensure successful post-award contract performance

Due to the generous support of our Commonwealth and Federal funding partners, services provided by the PTAC are free of charge.

Whether you are an experienced contractor or new to the government marketplace, the PTAC will provide one-on-one counseling utilizing the following program resources to increase your share of contact awards.

PTAC Resources

- Electronic Bid Matching for products and services
- Military/Commercial specifications and standards
- Past procurement information and pricing histories
- State and Federal regulations guidance
- Professional training and outreach events
- Quality assurance and packaging guidance

Contact us today at [The PTAC at SAP&DC](#) to get started!

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