

Pennsylvania's International Representatives

> ready > set > succeed

TRADE ■

Australia
Brazil
Canada
Chile
Czech Republic
France
Germany
India
Israel
Japan
Mexico
Netherlands
People's Republic
of China
Qatar
Russia
Saudi Arabia
Singapore
South Africa
South Korea
Spain
Taiwan
UK
Vietnam

INVESTMENT ●

Australia
Brazil
Canada
France
Germany
India
Israel
Italy
Japan
Netherlands
People's Republic
of China
Scandinavia
South Korea
Spain
Taiwan
UK



35 Authorized Trade & Investment
Representatives
Covering 50+ Countries

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Fast Facts on International Business in Pennsylvania

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DID YOU KNOW...?

- > PA exports increased more than 10% to \$29.1 billion from 2006 to 2007, making it the 11th largest exporting state in the US
- > In 2006, the Center for Trade Development and its partners surpassed their goals by assisting over 1,100 clients and helping to facilitate more than \$253.6 million in export sales
- > PA has the 9th most foreign-owned firms in the US with over 1,400 firms employing more than 5% of the private sector workforce
- > PA's 15 overseas investment offices cover more than 20 foreign markets
- > Over 12,800 PA companies export their goods and services
- > Pennsylvania has more overseas trade representatives (24) than any other state (next highest state has 12)
- > The top countries investing in Pennsylvania are Japan, Germany and the United Kingdom
- > Foreign-owned firms account for 12% of Pennsylvania's manufacturing employment
- > Pennsylvania's leading export sectors are chemicals, machinery, primary metal manufacturing, transportation equipment, and computer and electronic products
- > PA is 6th in the US for number of workers employed by majority-owned foreign affiliates and 2nd in the Northeast, after New York
- > PA has the 3rd most colleges and universities with over 600,000 international students enrolled
- > Pennsylvania is the 17th largest economy in the world with a GDP of \$450 billion and the 6th largest economy in the US

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